

BIOQUÉBEC AND INNOVATIVE MEDICINES CANADA (IMC) ARE PLEASED TO CONTINUE AN EXCITING JOINT MEMBERSHIP INITIATIVE FOR EMERGING BIOPHARMACEUTICAL COMPANIES AND ASSOCIATED STAKEHOLDERS IN QUEBEC.

JOINT MEMBERSHIP INITIATIVE

Emerging biopharmaceutical companies and clinical/contract research organizations (CROs) play a critical role in the R&D ecosystem and share a common interest with larger established companies, i.e. IMC Full Members¹², in the development and commercialization of innovative medicines and vaccines.

In an effort to enhance networking opportunities and develop partnerships that will lead to the discovery of the next generation of life-saving therapies, qualifying BIOQuébec members that do not yet derive revenues from product sales and royalties in Canada are invited to join IMC through a joint membership initiative.

This initiative provides an exclusive opportunity for a new or existing BIOQuébec member to obtain membership within IMC as a Life Sciences Associate member for a 20% premium on the BIOQuébec membership fee.

The renewal of a BIOQuébec membership or the decision of a potential new member to join BIOQuébec is not linked to becoming a member of IMC; however, eligible companies are encouraged to take advantage of this cost-effective opportunity to gain access to the many benefits that both BIOQuébec and IMC offer their members.

Life Sciences Associate Membership with IMC is open to Persons who do not qualify as Full Members, who support the purposes of the Association, and whose membership, in the determination of the IMC Board of Directors, would be consistent with the purposes of the Association and would enhance the ability of the Association to attain such purposes.

As a qualifying Life Sciences Associate Member of the industry trade association that represents innovative research-based biopharmaceutical companies of all sizes, there are a number of key benefits available:

¹ IMC Full Member – An innovative company which researches, develops, manufactures and/or distributes pharmaceutical prescription preparations under its own label in Canada

- Access to industry leaders (CEOs, Presidents, and General Managers in Canada) through attendance at the Association's annual meeting;
- Access to the environmental pulse of the innovative industry;
- Access to a full range of expertise in government relations, IP, scientific & regulatory affairs, policy development, public affairs, communications, and stakeholder relations;
- Access to a large network within government, stakeholders, the health care industry, academia, etc.;
- Remain abreast of important, ever-changing issues, developments, legislations and regulations within the biopharmaceutical marketplace through networking forums.

Under this joint initiative with BIOQuébec, membership in IMC will remain subject to the approval by the IMC Board of Directors.

IMC members develop the vast majority of medicines and vaccines, bringing collective expertise to the table from clinical trials to commercialization. Each IMC member demonstrates its commitment to working in a highly ethical manner through adherence to a Code of Ethical Practices.

IMC has been successful in developing cooperative relationships with numerous partners in Canada's healthcare system and continues to actively promote competitive intellectual property protection and a regulatory framework that encourages the discovery and development of new medicines. As a collective voice, IMC, its members, and its partners can help lead the discussion on

healthcare sustainability that is supported by a vibrant knowledge-based economy and focused on patient outcomes.

Given the growing importance of our biotechnology and associated communities and the issues of commercialization and global competitiveness, gaining a better understanding of the work of research-intensive companies in Canada is made possible through collaborative initiatives such as this joint membership opportunity with BIOQuébec and IMC.

To become a Life Sciences Associate Member of IMC through this joint membership initiative, please contact:

Wilma Deen
Executive Director, Membership Value & Strategy Implementation

T (613) 236-0455 ext. 207

E wdeen@imc-mnc.ca